



Michael Goss

Consultant



Qualifications

Bachelor of Laws,
Queensland University of
Technology

Admitted to practice as a
solicitor to the Supreme
Court of Queensland

Current Legal Practising
Certificate (Queensland)

Doyle's Guide for Leading
Agribusiness Lawyers for
2016 and 2017

Best Lawyers (Peer Review)
Australia for Banking and
Finance Law, 2014 - 2019

Short Profile

Michael is an experienced lawyer with a strong banking and financial services specialisation as well as agribusiness and aged care. Michael is passionate about preserving family and stakeholder relationships, while seeking to ensure the commercial sustainability of a business enterprise. He has three decades of commercial legal experience, primarily in banking, finance and insolvency law, and has worked for top tier, mid-tier and boutique firms.

Michael has also supervised and led teams of lawyers and paralegals within a full-service law firm environment for twenty years, having personal responsibility for in excess of approximately \$25M to \$35M of professional-fee measured claim-free and complaint-free service delivery.

Current Positions

- Consultant at Board Matters Pty Ltd, a governance advisory and development consultancy assisting boards and governing bodies of companies, organisations and enterprises across Australia.
- Various directorships (see **Current Board Roles** below)

Relevant Experience

With 30 plus years of professional practice, Michael brings to Board Matters his legal skills in strategic thinking and problem solving, his expertise in business sustainability and understanding of strong governance controls. With clients in a range of industries including the agribusiness, aged care and banking sectors, he specialises in working with privately and family owned or closely held businesses facing complex challenges or dealing with growth or change.

As a lawyer, he has been featured in the key professional directories of leading practitioners, including Doyle's Guide for Leading Agribusiness Lawyers for 2016 and 2017. His peers have included him in Best Lawyers Peer Review Australia for Banking and Finance Law since 2014. Michael has acted in Australia and internationally for the World's preeminent agribusiness banking institution, Rabobank, continuously for nearly 30 years.

He is a Member of the Australian Institute of Company Directors, holds a Bachelor of Laws from QUT and is admitted as a Solicitor of the Supreme Court of Queensland.

Consulting Focus

With a talent for identifying and undertaking fast-paced issues analysis and legal advice, he has developed his commitment to and track record of accessible, fit-for-purpose and commercially focussed advice across a wide range of complex legal and commercial landscapes. Michael's expertise includes strategic risk assessment and mitigation - which is the backbone of his service delivery ethic. He has board experience in financial services, aged care and supporting living, waste-to-energy and professional services.

Current Board Roles

- Director, Mount Mee Coffee Co Pty Ltd
- Director, Beaumont Care Group
- Director, Metro South Hospitals & Health Board
- Councillor, Brisbane Boys College Council

Past Board Roles

- Director, Eco Fuel Innovations Pty Ltd (2017 - 2018)

Key Skills

- **Shapes Strategic Thinking:** engages in high level critical thinking to identify links and discern key and peripheral (low priority) issues. Ability to capitalise on innovative ideas and position an organisation to seize opportunities and mitigate risks.
- **Achieves Results:** Ability to meet or exceed business goals and drive effective commercial outcomes. Focuses on organisational capability and responsiveness while focusing on activities that build sustainability. Ability to lead through transformation. Drives a culture of achievement and foster a quality focus. Ensures ideas and intended actions become reality.
- **Collaborative Working Relationships:** Ability to build productive and lasting relationships at all levels. Facilitates cooperation and partnership and consults appropriately to obtain buy-in. Works effectively with and within Boards as a trusted board advisor. An ability to build productive and lasting relationships.
- **Communication and Interpersonal Skills:** A strength in respect of advocacy and representation and well-developed skills in both written and oral communication. Strong analytical abilities and high-level negotiation skills to achieve desired outcomes.
- **Exemplifies personal drive and integrity:** Demonstrates professionalism and integrity, commits to active and demonstrates personal drive, focus and energy. Engages with risk and shows personal courage.

Career Summary

- Director/Principal, m.a. goss GSL Pty Ltd (2017 - current)
- Partner, DibbsBarker (2012 - 2017)
- Partner, Thynne + Macartney (2002 - 2012)
- Senior Associate / Special Counsel, Blake Dawson Waldron (Ashurst) (1997 - 2002)
- Lawyer / Senior Associate, Middeltons Moore & Bevins / Holmans with Eckhardt & Sparksman (1986 - 1997)

Education

- Tertiary: Bachelor of Laws (Queensland University of Technology)
- Secondary: Brisbane Boy's College, Toowong

Other Memberships

- Solicitor: Supreme Court of Queensland
- Member, the Australian Institute of Company Directors
- Member, Queensland Law Society

Awards

- Doyle's Guide for Leading Agribusiness Lawyers for 2016 and 2017
- Best Lawyers (Peer Review) Australia for Banking and Finance Law, 2014 - 2019