



## Sarah Zeljko

### Consultant

*Sarah is a professional Non-Executive Director with extensive executive, operational, governance and advisory experience across large ASX listed, government and private corporations, having led a range of Boards, Committees and Executives through strategic and operational challenges.*

Sarah is recognised for her commercial acumen and has an extensive executive career leading governance, risk, compliance, legal, insurance and internal audit teams. She has a history delivering revenue growth in large corporations through developing and executing corporate strategy, negotiating commercial agreements, capital raising, M&A and project management across complex multimillion-dollar transactions.

### Consulting Focus

Principally her consulting work at Board Matters focuses on:

- Preparation and presentation of board performance evaluations and assessments including facilitating discussions from board performance evaluations;
- Creating and implementing tailored board and management development programs;
- Constitutional, policy and procedure development and review work;
- Developing and undertaking governance evaluations, board composition and competencies assessments;
- Facilitating strategic planning workshops and creating strategic plans;
- Conducting governance structural reviews;
- Trouble shooting for organisations in crisis;
- Company secretarial advice and mentoring; and
- Regulator liaison and government advocacy.

### Qualifications

Graduate, Australian Institute of Company Directors (GAICD)

Graduate, Australian Superannuation Trustees (GAIST)

Admitted, solicitor Supreme Court of QLD and NSW

Bachelor of Laws

Graduate Diploma in Corporate Governance, Governance Institute (current)

### Current Board and other Memberships and Appointments

- Chair, **Energy Queensland** since 2022
- Non-Executive Director, **Venlo Investments** since 2022
- Non-Executive Director and Chair of the Commercialisation Readiness Subcommittee, **Intellidesign** since 2021
- Chair, **Stockyard Beef** since 2020
- Non-Executive Director and Member of the Audit and Risk Committee, **UnityWater** since 2020
- Non-Executive Director and Member of the Audit and Risk Committee, **Verbrec (ASX:VBC)** since 2020

## Executive Career Summary

In the private sector, experience has included:

- Charged with increasing the governance as part of the new executive team at G8 Education Limited (ASX:GEM). Raised \$195m of equity through a domestic institutional placement (\$100m) and share placement to CFCG Investment Partners International (Australia) Pty Ltd (\$95m). This transaction was completed within four days during a trading halt.
- Establishing the policies and processes, compliance and risk management frameworks as the inaugural General Counsel of WICET, a \$4 billion greenfield project and the largest coal terminal construction project in Queensland. Negotiated \$1 billion in contractor claims to settle under 15% at the completion of construction.
- Managing a significant ACCC federal court proceeding and a significant financial and corporate restructuring project as part of a broad functional role within Cement Australia.
- Legal Director leading the launch of a solar energy project to the investment market.
- Merger and acquisition work regarding multiple acquisitions with the Ikon Group.
- Leading Repower, a large international corporate, through the successful bidding and construction of their first Australian Windfarm infrastructure project.
- Managing the international consolidation, negotiation and sale of the Agrichem group.
- Successfully negotiating mining projects across Australia with Roche Mining.

With publicly-owned organisations, during challenging times, experience has included:

- Managing the legal merger and restructuring of Seqwater with WaterSecure, a Desalination provider. Held the position of Acting Corporate Services Executive in charge of Risk, Compliance, Legal, HR, Finance, Insurance and ICT during 2011 Floods that affected over 200,000 people, with damages estimated at \$2.3 billion.
- Leading negotiations with Queensland Treasury in establishing Queensland Urban Utilities, a new water retailer servicing South East Queensland.
- Legal 2IC to the Chief Legal Counsel, delivering legal services to all areas of Brisbane City Council, the largest council in the southern hemisphere.

## Past Executive Roles

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| • G8 Education (ASX code: GEM) - General Counsel and Company Secretary:                           | 2016 - 2018 |
| • Wiggins Island Coal Export Terminal - General Counsel and Company Secretary:                    | 2014 - 2016 |
| • Cement Australia - General Counsel and Company Secretary (12mth contract role):                 | 2013 - 2014 |
| • Seqwater - Manager Legal, Insurance, Audit, Governance, Risk and Compliance:                    | 2010 - 2013 |
| • Queensland Urban Utilities - Legal and Governance Portfolio Manager:                            | 2008 - 2010 |
| • Queensland Urban Utilities (secondment from BCC) - Senior Associate - Commercial Legal Manager: | 2008 - 2010 |
| • Sustainable Innovations - Executive Director and Company Secretary:                             | 2005 - 2008 |
| • IKON Group - Company Secretary and General Counsel:   | 2007 - 2008 |